

Perthmore Glen retirement community

Quality homes and a comfortable way of life, in a quiet and clean community, far from the hustle and bustle of the big city

by Randy Ray

Excellent craftsmanship and a variety of designs, in a country setting where the people are friendly and amenities abound, are the hallmarks of the Perthmore Glen retirement community in Perth.

"We offer quality homes and a comfortable way of life in a quiet and clean community, far from the hustle and bustle of the big city," says Nia Decaria, sales and marketing manager.

Perthmore Glen consists of 150 detached two- and three-bedroom bungalows in a subdivision located behind the Great War Memorial Hospital, within easy walking distance of downtown Perth. Over time another 350 homes will be built. Perthmore Glen is a family-run Perth builder, which has been in business for more than 40 years, and is a member of the Canadian Home Builders' Association.

Homes range in price from \$138,900 for the two-bedroom, 1,220-square-foot Concord, to \$208,900 for the 1,800-square-foot, three-bedroom Heritage, which is equipped with a large kitchen and a sunken sunroom. Lots are 36 to 60 feet wide and up to 120 feet deep. Perthmore Glen offers nine floorplans, several of which can be viewed at models located next to the sales office. Buyers range in age from 50 to 85 years old.

"Unlike larger builders, we don't chum out thousands of homes a year," says Decaria. "We build 30 homes a year so that we can maintain the best quality and excellent craftsmanship that Perthmore Glen is known for."

Perthmore buyers have the option of purchasing homes exactly as they appear on the floorplans, or customizing to suit their lifestyles. The builder will gladly move walls, install fireplaces and whirlpools, upgrade flooring and cabinetry, finish basements and

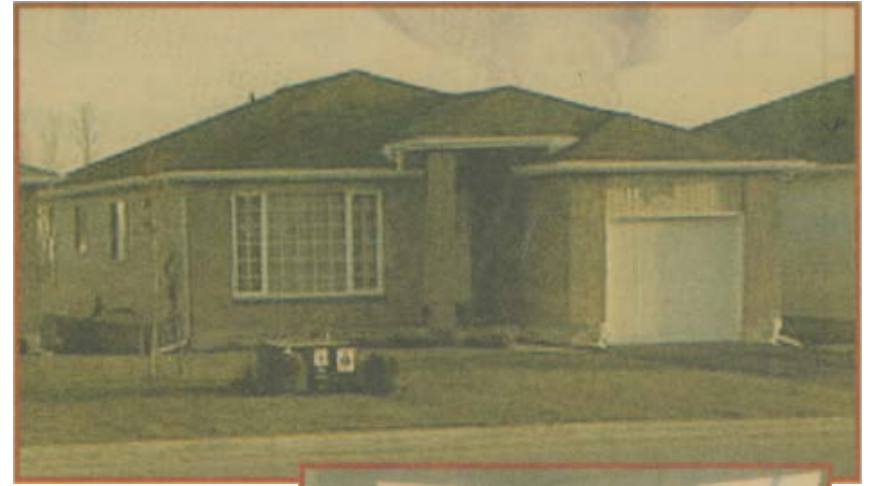
add outdoor decks, to ensure homeowners receive the home of their dreams. All homes are wheelchair accessible and the builder will install grab bars, lower light switches and widen doors, when required, without additional charges.

During the planning and building process, buyers are in close contact with the builder and its representatives. They select the lot and design that best suit their specific needs, as well as colours, flooring, kitchen cabinets, trim, brick and shingles. As homes are built, buyers are welcome to drop by to monitor progress.

"As a family business we develop a personal relationship with all of our clients.

We are with our buyers from start to finish because our goal is to keep them happy and achieve excellence," says Decaria.

Staples of the company's homes include large single and double garages, fully insulated basements, sunrooms, large modern kitchens, oversized windows, extra large colonial trim and baseboards, and 40-ounce carpet. All homes are virtually maintenance free, thanks to vinyl windows, vinyl siding and brick fronts. Rarely do residents pick up a paint brush, and those who want someone else to care for lawns and remove snow can easily find someone in the community who will do the work within the Perthmore Glen subdivision. Perth is known as a town that's just the right size to retire in.



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It was recently chosen by *Canadian Living*, a national lifestyle magazine, as the best place in Canada to spend your golden years. The streets are lined with stone buildings, and commercial and residential properties are impeccably maintained.

The community has three supermarkets, each with home delivery, a wide variety of shops, boutiques and stores, a public library and a flourishing arts community, plus banking, medical services, golf, restaurants, and a swimming pool. There is also a busy seniors community, which is active in curling and card playing, the Masonic Lodge and a branch of the Royal Canadian Legion.

Residents who want the occasional taste of big city life can drive to Ottawa in about an hour; Kingston is a little more than an hour away and Toronto is a three-and-a-half-hour drive.

For more information, contact Perthmore Glen at (613) 264-0119.